## **BALANCE SHEET**

Quarter 1/2010

Unit: VND

ASSETS	Code	Note	Ending Balance	Beginning Balance
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		207,863,280,008	227,558,467,504
I. Cash and cash equivalents	110		44,998,651,485	88,078,440,513
1. Cash	111		44,998,651,485	88,078,440,513
2. Cash equivalents	112			
II. Short-term financial investments	120		50,000,000,000	50,000,000,000
1. Short-term investments	121		50,000,000,000	50,000,000,000
2. Provision for devaluation of short-term security investments	129			
III. Receivables	130		108,022,110,464	83,954,170,368
Trade accounts receivables	131		69,908,100,190	60,856,300,630
2. Advances to suppliers	132		19,431,646,609	5,350,364,105
3. Short-term internal receivables	133			
Receivable in accordance with contracts in progress	134			
5. Other receivables	135		18,682,363,665	17,747,505,633
6. Provision for short-term bad receivables	139			
IV. Inventories	140		1,021,955,102	973,613,599
1. Inventories	141		1,021,955,102	973,613,599
2. Provision for devaluation of inventories	149			
V. Other short-term assets	150		3,820,562,957	4,552,243,024
Short-term prepaid expenses	151		2,725,045,852	916,371,264
2. VAT deductible	152			
Tax and accounts receivable from State budget	154			
4. Other short-term assets	158		1,095,517,105	3,635,871,760
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		118,915,689,067	131,095,804,706
I. Long-term receivables	210			-
Long-term receivables from customers	211			
Capital receivable from subsidiaries	212			
3. Long-term inter-company receivables	213			
4. Other long-term receivables	218			
5. Provision for long-term bad receivable (*)	219			
II. Fixed assets	220		99,718,902,555	115,409,724,543
Tangible fixed assets	221		99,718,902,555	112,858,336,975
- Historical cost	222		140,167,638,564	143,996,280,150
- Accumulated depreciation	223		(40,448,736,009)	(31,137,943,175)
2. Finance leases fixed assets	224			·
- Historical cost	225			
- Accumulated depreciation	226			
3. Intangible fixed assets	227			-
- Historical cost	228			
- Accumulated depreciation	229			
Construction in progress expenses	230			2,551,387,568
III. Property investment	240			
- Historical cost	241			
- Accumulated depreciation (*)	242			
IV. Long-term financial investments	250		16,400,000,000	15,600,000,000
Investment in subsidiaries	251		10,100,000,000	13,000,000,000
2. Investment in joint-venture	252		14,500,000,000	14,500,000,000
3. Other long-term investments	258	<del> </del>	2,350,000,000	1,550,000,000
Provision for devaluation of long-term finance investment	259	<del> </del>	(450,000,000)	(450,000,000
V. Other long-term assets	260	<del> </del>	2,796,786,512	86,080,163
Long-term prepaid expenses	261	<del> </del>	2,796,786,512	86,080,163
Deferred income tax assets	262	<del> </del>	2,70,700,512	00,000,103
3. Others	268	<del> </del>		
VI. Goodwill	269	<del> </del>		
TOTAL ASSETS	270	-	326,778,969,075	358,654,272,210
TOTAL ASSETS	2/0		340,770,707,073	330,034,474,210

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		135,120,008,265	169,640,027,552
I. Short-term liabilities	310		79,389,795,266	113,862,934,928
Short-term borrowing and debts	311		5,105,403,000	19,177,612,000
2. Trade accounts payable	312		42,110,173,199	41,813,366,008
3. Advances from customers	313			
4. Taxes and liabilities to State budget	314		13,112,549,604	7,507,869,928
5. Payable to employees	315		2,155,197,817	8,565,259,293
6. Payable expenses	316		10,326,899,018	29,313,791,089
7. Accounts payables	317			
8. Payable in accordance with contracts in progress	318			
9. Other short-term payables	319		310,728,949	187,008,022
10. Provision for short-term liabilities	320			
11. Bonus and welfare fund	323		6,268,843,679	7,298,028,588
II. Long-term liabilities	330		55,730,212,999	55,777,092,624
Long-term accounts payables-Trade	331			
2. Long-term accounts payables-Affiliate	332			
3. Other long-term payables	333			
4. Long-term borrowing and debts	334		55,593,583,878	55,593,583,878
5. Deferred income tax	335			
6. Provision for unemployment allowance	336		136,629,121	183,508,746
7. Provision for long-term liabilities	337			
B. OWNER'S EQUITY (400= 410+430)	400		191,658,960,810	189,014,244,658
I. Capital sources and funds	410		191,658,960,810	189,014,244,658
1. Paid-in capital	411		80,000,000,000	80,000,000,000
2. Capital surplus	412		27,496,000,000	27,496,000,000
3. Other capital of owner	413			
4. Treasury stock	414			
5. Assets revaluation difference	415			
Foreign exchange difference	416			
7. Investment and development fund	417		11,737,478,215	11,737,478,215
8. Financial reserve fund	418		8,000,000,000	8,000,000,000
9. Other fund belong to owner's equity	419			
10. Retained profit	420		64,425,482,595	61,780,766,443
11. Capital for construction work	421			
II. Budget sources	430		-	-
2. Budgets	432			
3. Budget for fixed asset	433			
C. MINARITY INTEREST	439			
TOTAL RESOURCES	440		326,778,969,075	358,654,272,210

## INCOME STATEMENT

Quarter 3/ 2010

Unit: VND

Items	C 1	NT. 4	Quar	ter 3	Accumulation		
	Code	Note	Current year	Previous year	Current year	Previous year	
1	2	3	4	5	6	7	
1. Sales	01		183,298,584,621	134,001,264,272	474,520,014,866	343,644,754,451	
2. Deductions	02	[					
3. Net sales and services	10		183,298,584,621	134,001,264,272	474,520,014,866	343,644,754,451	
4. Cost of goods sold	11		156,741,989,229	118,406,276,619	405,243,457,309	305,499,406,988	
5. Gross profit	20		26,556,595,392	15,594,987,653	69,276,557,557	38,145,347,463	
6. Financial income	21		1,325,114,349	1,019,975,717	3,472,734,769	2,504,843,918	
7. Financial expenses	22		655,451,393	2,556,731,649	5,157,283,526	2,556,731,649	
Include: Interest expense	23		655,451,393	2,556,731,649	5,157,283,526	2,556,731,649	
8. Selling expenses	24		1,913,792,724	1,362,318,063	4,959,177,308	4,423,049,618	
General & administrative expenses	25	Ī	5,426,586,724	3,281,085,582	14,616,680,695	9,629,562,511	
10. Net operating profit	30	T	19,885,878,900	9,414,828,076	48,016,150,797	24,040,847,603	
11. Other income	31	[	444,914,709	263,126,092	3,738,943,053	329,046,371	
12. Other expenses	32	[	70,691,006		848,755,093		
13. Other profit	40	[	374,223,703	263,126,092	2,890,187,960	329,046,371	
14. Profit or loss in joint venture	45	[					
15. Profit before tax (50=30 + 40)	50		20,260,102,603	9,677,954,168	50,906,338,757	24,369,893,974	
16. Current corporate income tax expenses	51		2,128,991,699	869,858,339	8,340,039,272	2,193,161,110	
17. Deferred corporate income tax expenses	52	T					
18. Profit after tax (60=50 - 51 - 52)	60		18,131,110,904	8,808,095,829	42,566,299,485	22,176,732,864	
18.1 Profit after tax of minorities	61						
18.2 Profit after tax of the parent company's shareholders	62		-	-	-	-	
19. EPS (VND/share)	70	[	2,266	1,112	5,321	2,801	

## CASH FLOW STATEMENT

As at 30 Sep 2010 (Indirect method)

Unit: VND

			Accumulation		
Items	Code	Note -	Current year Previous year		
I. CASH FLOWS FROM OPERATING ACTIVITIES:				-	
1. Profit before tax	01		50,906,338,757	24,369,893,974	
2. Adjustment in accounts					
Fixed assets depreciation	02		16,606,027,764	11,243,430,833	
Provisions	03	[			
Unrealized foreign exchange difference loss/gain	04	[			
Loss/gain from investments	05	[	(6,356,540,335)	(2,474,809,918)	
Interest expenses	06	[	5,157,283,526	1,616,922,300	
3. Operating profit before the changes of current capital	08	[	66,313,109,712	34,755,437,189	
Changes in accounts receivable	09	[	(11,933,612,991)	53,077,492,229	
Changes in inventories	10	[	(48,341,503)	(66,308,207	
Changes in trade payables	11		(39,892,491,325)	(9,196,962,194	
Changes in prepaid expenses	12	[	(4,519,380,937)	(1,184,079,824	
Paid interest	13		(6,025,571,280)	(1,616,922,300)	
Paid corporate income tax	14	[	(4,206,963,571)	(4,506,401,618)	
Other receivables	15		1,904,500,000		
Other payables	16	[	(9,378,684,909)	(3,402,343,855	
Net cash provided by (used in) operating activities	20		(7,787,436,804)	67,859,911,420	
II. CASH FLOWS FROM INVESTING ACTIVITIES:					
Cash paid for purchase of capital assets and other long-term assets	21		(1,763,672,938)	(3,048,645,748)	
Cash received from liquidation or disposal of capital assets and other long-term assets	22		3,732,272,728	127,200,000	
3. Cash paid for lending or purchase debt tools of other companies	23				
4. Withdrawal of lending or resale debt tools of other companies	24				
5. Cash paid for joining capital in other companies	25		(80,800,000,000)	(20,200,000,000)	
6. Withdrawal of capital in other companies	26		80,000,000,000	20,000,000,000	
7. Cash received from interest, dividend and distributed profit	27		3,472,734,769	2,504,843,918	
Net cash used in investing activities	30		4,641,334,559	(616,601,830	
III. CASH FLOWS FROM FINANCING ACTIVITIES:					
Cash received from issuing stock, other owners' equity	31				
2. Cash paid to owners' equity, repurchase issued stock	32	<u>-</u>			
Cash received from long-term and short-term borrowings	33	<u>-</u>		9,154,988,220	
4. Cash paid to principal debt	34		(14,072,209,000)	(10,000,000,000)	
5. Cash paid to financial lease debt	35	<u>-</u>			
6. Dividend, profit paid for owners	36		(25,861,477,783)	(7,802,625,000)	
Net cash (used in) provided by financing activities	40		(39,933,686,783)	(8,647,636,780	
Net cash during the period	50	<del>  -</del> -	(43,079,789,028)	58,595,672,810	
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		88,078,440,513	42,005,222,175	
Influence of foreign exchange fluctuation	61	T			
CASH AND CASH EQUIVALENTS AT END OF YEAR	70	T	44,998,651,485	100,600,894,985	